



**Lady Reading Hospital (LRH)
Medical Teaching Institution (MTI)
Peshawar**

Contact No: 091-9211927

After Pre-Bid

BID SOLICITATION DOCUMENTS

For

**SUPPLY AND INSTALLATION OF
NEW AIR CONDITIONER & REFRIGERATORS
2025-26**

Interested bidders are required to submit the Non-Refundable fees of PKR Five thousand (5000) only in the **MCB Bank “LRH Receipts account No:0847608141003952”** prior to submission of Bids. (Separate Fee should be submitted with each tender).

The Original Receipt must be attached in the technical bid. If the receipt not found in bids, then the said bidder will be considering Disqualified.

Note: The prospective bidder is expected to examine the Bidding Documents carefully, including all Instructions, Terms & Conditions, and Specifications etc. Failure to furnish all information required by the Bidding documents or submission of a Bid not substantially responsive to the Bidding Documents in every respect would result in the rejection of the Bid.

**Manager Material Management
LRH/MTI Peshawar**

**Deputy Director Works
LRH/MTI Peshawar**

**HVAC Engineer
LRH/MTI Peshawar**

**Manager Engineering & Maintenance
LRH/MTI Peshawar**

**Associate Hospital Director
LRH/MTI Peshawar**

**Director Finance
LRH/MTI Peshawar**

**Director Nursing
LRH/MTI Peshawar**

**Medical Director
LRH/MTI Peshawar**

**Hospital Director
LRH/MTI Peshawar**

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1. INTRODUCTION:

Medical Teaching Institution Lady Reading Hospital Peshawar/(MTI) invites. Item wise sealed bids from the eligible bidders (Suppliers) for procurement of **SUPPLY AND INSTALLATION OF NEW AIR CONDITIONERS & REFRIGERATOR** for Hospital through open Competitive Bidding under rule 6(2) (b) **“Single Stage Two Envelope”** bidding procedures of Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Rules 2014.

Description	Dates
Pre-bid meeting	15/7/25
Last date and time for Bid submission	23/7/25 Time 11AM
Bid Security	Rs: 500,000

2. INSTRUCTIONS TO BIDDERS:

1. This Bidding procedure will be conducted in light of Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Laws, Rules made there under along with Standard Bidding Documents.
2. Both Technical Bids and Financial Bids must be submitted in two separate sealed inner envelopes marked **“1- Technical Bids”** and **“2-Financial Bids”** which should be packed in one outer envelope.
3. The technical bids will be opened **11:30 AM** in presence of the bidders/representatives who choose to attend while the financial bids will be opened later on after the evaluation of technical bids. Financial bids of only technically qualified responsive bidders will be opened while the financial bids of technically unqualified bidders will be returned unopened.
4. An affidavit is mandatory; in the Technical Bid that bid security is placed in the financial bid. Duly attested by notary public.
5. Pre-bid meeting with the interested bidders will be held on _____ at **11:00 AM** hrs in Conference Room / AHD office / MMD Office of the Institution.
6. Any bid received after the deadline for submission of bids shall not be entertained and shall be returned unopened to the Bidder.
7. All the bidders are required to provide annexure wise complete requisite documents with page marking for their Technical Evaluation / Qualification as prescribed under the rules.
8. The bid should be complete in all respect and must be signed by the bidder.
9. All prices quoted must be in Pak Rupees (PKR) and should include all applicable taxes. If not specifically mentioned in the Quotation, it will be presumed that the prices include all the taxes.
10. Bidders are essentially required to provide correct and latest postal/email/web addresses, phone/mobile/fax numbers for actively and timely communication.
11. For any query, clarification regarding Services / Bid Solicitation Documents, the applicants may send a written request at least one day prior to the opening date.
12. The Bidder may after its submission withdraw its bid prior to the expiry of the deadline prescribed for submission of bids. Withdrawn bids will be returned unopened to the Bidders.
13. Any bid not received as per terms and conditions laid down in this document are liable to be ignored. No offer shall be considered if:
 - a. Received without earnest money;
 - b. It is received after the date and time fixed for its receipt;
 - c. The tender document and the bid is unsigned;
 - d. The offer is ambiguous;
 - e. The offer is conditional i.e. advance payment, or currency fluctuations etc.;
 - f. The offer is from blacklisted firm in any Federal / Provincial Govt. Dep’t;
 - g. Only typed tender on original prescribing letter pad, sealed & signed (Every Page) should be submitted.The quoted Price must be pre printed and hand written quoted price will not be acceptable. The tenders must be according to hospital specification; alternate rates will not be acceptable.

14. Usage of correction fluid & corrections are strictly prohibited unless duly initiated.
15. Any erasing / cutting etc. appearing on the offer, must be properly signed by the person signing the tender.
16. Bids will be rejected if the Bid is in some way connected with bids submitted under names different from his own.
17. In case of Bid Tie, the decision will be taken by making toss/draw/Recall sealed quotation in front of the bidders.
18. Any direct or indirect effort by a bidding firm to influence this institution during the process of selection of a bidder or award of contract may besides rejection of its bid result into its disqualification from participation in the LRH Peshawar's future bids.

3. ELIGIBILITY CRITERIA:

- Bidders must give compliance to the below mentioned clauses as these are mandatory to being eligible for the bidding process. Relevant certificates must be attached.
- **The bidder must be registered with Income / Sales Tax Department, reflected as Active Tax Payer on the list of FBR.NTN and Professional tax**
- The bidder shall provide an undertaking that the bidder has not been declared black listed by any Governmental/ Semi-Governmental institutions.
- Bidders shall not be eligible to bid if they are under a declaration of Ineligibility for corrupt and fraudulent practices issued by any government organization in accordance with the Section 44(1) KPP Rules 2014.

4. GENERAL CONDITIONS: -

1. LRH Peshawar shall evaluate the proposal in a manner prescribed in advance, without reference to the price and reject any proposal which does not conform to the specified requirements.
2. Alternative bid shall not be considered and shall be rejected by the Competent Authority.
3. At any time prior to the deadline for submission of bids, LRH Peshawar may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the bidding documents by amendment.
4. If a bid is not substantially responsive, it will be rejected by the Procuring Entity and may not subsequently be made responsive by the Bidder by correction of the nonconformity.
5. If the supply and installation is not done within the period mentioned in the supply order, penalty @ 2% will be charged up to **15 days** and beyond **15 days** the penalty will be charged @ of **5%**.
6. The envelopes shall be marked as **“TECHNICAL BID”** and **“FINANCIAL BID”** and in **BOLD** and **LEGIBLE** letters to avoid confusion. Similarly, the bidder shall seal both bids in separate envelopes. The said two envelopes shall then be sealed in an outer envelope.
7. **The envelopes shall be marked as “Imported” And ”LOCAL”**
8. The technical bid should have on stamp paper an affidavit that CDR is attached with financial bid.
9. The competent Authority has the right to reject all bids under Rule 47 of the Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Procurement Rules 2014, after assigning valid reasons.
10. LRH/MTI Peshawar may accept or reject any or all of the bids under Rule 47 of KPPRA Rules, 2014.

**Lady Reading Hospital
Medical Teaching institute
Peshawar**
Phone: 091-9211927

11. INVITATION FOR BIDS

Hospital Director, Medical Teaching Institute, **Lady Reading Hospital Peshawar** invites sealed tenders under National Competitive Bidding for the procurement of **“SUPPLY AND INSTALLTION OF NEW AIR CONDITIONERS, REFRIGERATORS”** for Hospital, under rule 6(2)(b) **“single stage two envelope procedure”** of KPPRA Rules 2014, from (General order supplier) registered with the Income / Sales tax, reflected on Active Taxpayer List of FBR.

The bidders are required to submit bid security @ **500,000/-** in shape of Call Deposit Receipt (CDR)/Bank Guarantee in the name of Hospital Director LRH Peshawar. An affidavit is mandatory, in the technical bid that bid security is placed in the financial bid. Pre-bid meeting with the interested bidders will be held on at **11:00 hrs.** at the address given below.

The tenders complete in all respect must reach the undersigned by **11:00 hrs.**

on **23/07/2025** which will be opened at **11:30 hrs.** on the same day in conference room in the presence of the procurement committee and the bidders / representatives who may choose to attend.

Competent Authority reserves the right to reject any or all the bids as per provisions contained in Rule 47 of KPPRA Rules 2014.

12. BID SECURITY

Bid security @ 500,000/- in shape of Call Deposit/Bank Guarantee (refundable) drawn in favor of “Hospital Director LRH Hospital” should be kept sealed in the financial proposal.

The bid security may be forfeited:

- i) If a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form; or
- ii) In the case of a successful Bidder, if the Bidder fails to sign the contract.

13. BID VALIDITY:

- i) The bids should be valid for a period of 120 days. From the Date of opening.
- ii) In exceptional circumstances, LRH Hospital may solicit the Bidder’s consent to an extension of the period of validity reasons shall be recorded in writing. The request and the responses there to shall be made in writing. The bid security provided shall also be suitably extended. A Bidder may refuse the request without forfeiting its bid security. A Bidder granting the request will not be required nor permitted to modify its bid, except as provided in the bidding document.

14. Specifications of SUPPLY AND INSTALLATION OF NEW AIR CONDITIONER
& Related ITEMS (Local Manufactured/ Assembled)

S #	DESCRIPTION	SPECIFICATION	BRAND &MODEL	PRICE PER UNIT	
Lot 1					
1	AC 1 Ton Split (Brands)	<ul style="list-style-type: none">• Branded, Good Quality, ≈12000 BTU/ HR• Wall Mounted• Inverter type, Hot & Cool			
2	AC 1.5-ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈18000 BTU/ HR• Wall Mounted• Inverter type, Hot and Cool			
Lot 2					
3	AC 2 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈24000 BTU/ HR• Wall Mounted• Inverter type, Hot and Cool			
		<ul style="list-style-type: none">• Branded, Good Quality, ≈24000 BTU/ HR• Floor Stand• Inverter type, Hot and Cool			
4	AC 4 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈48000 BTU/ HR• Floor Stand• Inverter type, Hot and Cool			
Lot 3					
	AC 8 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈96000 BTU/ HR• Floor Stand• Cool Only			
		<ul style="list-style-type: none">• Branded, Good Quality, ≈96000 BTU/ HR• Floor Stand• Hot and Cool			
Brand, Model should be Specified.					
Compressor: T3, with Refrigerant R-410A only for Air Conditioners					
Warranty of Products should be as per Manufacturers Provision					

15. Specifications of SUPPLY AND INSTALLATION OF NEW AIR CONDITIONER
(Country of Manufacturer UAE,EU, USA, JAPAN OR EQV)

S#	DESCRIPTION	SPECIFICATION	Brand & Model	PRICE Per Unit	
Lot 4					
1	AC 1 Ton Split (Brands)	<ul style="list-style-type: none">• Branded, Good Quality, ≈12000 BTU/ HR• Wall Mounted• Inverter type, Hot & Cool			
2	AC 1.5-ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈18000 BTU/ HR• Wall Mounted• Inverter type, Hot and Cool			
Lot 5					
3	AC 2 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈24000 BTU/ HR• Wall Mounted• Inverter type, Hot and Cool			
		<ul style="list-style-type: none">• Branded, Good Quality, ≈24000 BTU/ HR• Floor Stand• Inverter type, Hot and Cool			
4	AC 4 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈48000 BTU/ HR• Floor Stand• Inverter type, Hot and Cool			
Lot 6					
	AC 8 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈96000 BTU/ HR• Floor Stand• Cool Only			
		<ul style="list-style-type: none">• Branded, Good Quality, ≈96000 BTU/ HR• Floor Stand• Hot and Cool			
Brand, Model should be Specified.					
Items Must be Quoted Individual and will be allotted Lot Wise (on HFRB)					
Compressor with Refrigerant R-410A only for Air Conditioners					
Warranty of Products should be as per Manufacturers Provision					

S#	DESCRIPTION	SPECIFICATION	BRAND &MODEL	PRICE PER UNIT	
Lot 7 (non-inverter)					
	AC 1 Ton Split (Brands)	<ul style="list-style-type: none">• Branded, Good Quality, ≈12000 BTU/ HR• Wall Mounted• Non-Inverter type,			
	AC 1.5-ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈18000 BTU/ HR• Wall Mounted• Non-Inverter type,			
Lot 8 (non-inverter)					
	AC 2 Ton Split	<ul style="list-style-type: none">• Branded, Good Quality, ≈24000 BTU/ HR• Wall Mounted• Non-Inverter type,			

		<ul style="list-style-type: none"> • Branded, Good Quality, ≈24000 BTU/ HR • Floor Stand • Non-Inverter type, 			
	AC 4 Ton Split	<ul style="list-style-type: none"> • Branded, Good Quality, ≈48000 BTU/ HR • Floor Stand • Non-Inverter type, 			
Brand, Model should be Specified.					
Compressor with Refrigerant R-410A only for Air Conditioners					
Warranty of Products should be as per Manufacturers Provision					

Accessories for the Installation			
S#	DESCRIPTION	Remarks/Brands	PRICE Per Unit
1	Copper Pipe 1/4"		
2	Copper Pipe 1/2"		
3	Copper Pipe 5/8"		
4	Copper Pipe 3/8		
5	Copper Pipe 3/4"		
6	Copper Pipe 1"		
7	Copper Pipe 1- 1/2 “		
8	Copper Pipe Insulation		
9	Connecting Wire		
10	Dura Duct (PVC for Covering)		
11	Iron Bracket' 1.5-2		
12	Stand Bracket' for (4/8 RT)		

Associated Equipment Without Lot					
S #	DESCRIPTION	SPECIFICATION	BRAND &MODEL	PRICE PER UNIT	
	Electric Water Cooler/Chillers High Quality Material, With Suitable Filters Details/ Broachers be attached	<ul style="list-style-type: none"> • Branded Stainless Steel Tank • 45 LPH Capacity 			
		<ul style="list-style-type: none"> • Branded Stainless Steel Tank • 65 LPH Capacity 			
		<ul style="list-style-type: none"> • Branded Stainless Steel Tank • 100 LPH 			
		<ul style="list-style-type: none"> • Stainless Steel Tank • 150 LPH Capacity 			
		<ul style="list-style-type: none"> • Stainless Steel Tank • 300 LPH Capacity 			
		<ul style="list-style-type: none"> • Stainless Steel Tank • 500 LPH Cooling Capacity 			
		<ul style="list-style-type: none"> • Stainless Steel Tank • 1000 or more LpH Capacity 			
	Water Dispenser	<ul style="list-style-type: none"> • Branded • 2 Taps • Refrigerator Cabinet • Water Tank Material Rust-Proof 			

		<ul style="list-style-type: none">• Branded• 3 Taps• Refrigerator Cabinet• Water Tank Material Rust-Proof			
8	Refrigerator Branded with Warrenty	<ul style="list-style-type: none">• Large Size 13-14 cft• With dedicated Freezer Compartment			
9		<ul style="list-style-type: none">• Medium Size 8-10• With dedicated Freezer Compartment			
10		<ul style="list-style-type: none">• Small Size 4- CFT• Without dedicated Freezer Compartment			
	Door Air Curtain (With Sensor)	<ul style="list-style-type: none">• Power Supply: 220 ~ 230 / 50 Hz• Better Airflow volume• Low Sound Level• About 4 Feet			
		<ul style="list-style-type: none">• Power Supply: 220 ~ 230 / 50 Hz• Better Airflow volume:• Low Sound Level• About 6 feet			
Brand, Model should be Specified.					

NOTE:

16. **Note: SCOPE OF WORK includes but not limited to:**
 Supply and Complete Installation and commissioning with all standard accessories like refrigerant Piping with Insulation, Copper Wire, PVC drain Pipe and compatible Circuit Breaker (Branded & High Quality). Ducting Conduit where required

17. EVALUATION CRITERIA

The bids / proposals will be evaluated on the basis of advertisement, bid solicitation documents and the point system as specified below.

A proposal shall be rejected during the technical evaluation if the bid does not fulfill the minimum specified requirements OR if it fails to achieve the minimum score as indicated in the below mentioned table.

Relevant certificates / documents must be attached.

S #	Parameters	Sub-parameters	Marks
1	Legal Requirements		
		Sales Tax Registration Certificate	Mandatory
		KPRA Registration, Professional Tax (Valid)	
		NTN Registration Certificate	
2	Financial Capabilities		15
	Financial Capabilities	Income Tax return, Bank Statement & Audit Report of Last 3 Years	09
		Financial Turnover (IT-1, IT-2 form) (minimum) 10 M to 15 M	06
3	Relevant Experience		15
	Purchase orders or work orders with contract agreements/Award Letter. of equivalent Level (same Equipment)	03 Marks per Each Purchase/Work Order	
4	Past Performance		15
	Satisfactory Performance certificate, in Relavant scope of work and Item, from the institutions served/project completed	3 marks per each	15
5	Letter Of commitment		02
	Letter of commitment	Letter Of commitment to respond within 3 hours in case of any fault or issue regarding new supplied inventory Within warranty period.	02
6	Local Workshop / Office		10
	Local Workshop/ Office	Availability of Workshop and-or Office in Peshawar with address and designated staff.	4
		Availability of Workshop Office outside Peshawar.	2
	Technical Staff	Technical Staff with relevant (Qualification and Experience Certificates)	4
	List of Tools of Installation	Detailed list of available tools	03
7	Firm Authorization		10
		Authorization Certificate from Direct Manufacturer or Firm is an Authorized Dealer	2
		PEC ME-01	2
		Quality Certificate (for the Brand ISO)	6
	Total Marks		70
	Qualifying Marks		49

Total Marks in Technical Criteria: 70

1. The POs etc. provided shall only be of the relevant Items.
2. The envelopes shall be marked as “Imported” And “LOCAL”
3. THE TECHNICAL EVALUATION FOR THE IMPORTED AND LOCAL ITEMS WILL BE SEPARATE. I.E. LOCAL -VS-LOCAL AND IMPORTED VS IMPORTED

Qualifying marks: 49

Financial Criteria (30 Marks):

S #	Parameters	Sub-Parameters	Total Marks: 30
	Price		30
		Lowest Price will get full marks. The formula to calculate the marks for the price submitted is: [Lowest Price (Fm)/Price of Bid under consideration (F)] x100 x 0.30	30

Total Marks (Technical Criteria + Financial Criteria): 100

Financial bids of only technically responsive bidders will be opened publicly at the time to be announced by the Procuring Agency. The Financial Bids of technically disqualified bidders will be returned un-opened to the respective Bidders. After getting the financial score from the remaining 50 marks, the two scores will be combined to identify the best evaluated bid.

BLACKLISTMENT OF DEFAULTED BIDDER/CONTRACTOR

Conditions for Blacklistment of Defaulted Bidder/Contractor under rule 44 of KPPRA Rules 2014

The following are the events which would lead to initiate (Rule 44 of KPPRA Rules 2014) blacklisting/debarment process;

- Consistent failure to provide satisfactory performances.
- Found involved in corrupt/fraudulent practices.
- Abandoned the place of work permanently

Conditions for debarment of Defaulted Bidder/Contractor

- Failure or refusal to;
- Accept Purchases Order / Services order terms;
- Make supplies as per specifications agreed:
- Fulfill contractual obligations as per contract
- Non execution of work as per terms & condition of contract.
- Any unethical or unlawful professional or business behavior detrimental to good conduct and integrity of the public procurement process.
- Persistent and intentional violation of important conditions of contract.
- Non-adherence to quality specifications despite being importunately pointed out.
- Security consideration of the State i.e., any action that jeopardizes the security of the State or good repute of the Lady Reading Hospital MTI Peshawar.

Procedure for Blacklistment and debarment

1. Competent authority of Lady Reading Hospital MTI Peshawar may on information, or on its own motion, issue show cause notice to the bidder.
2. The showcause notice shall contain the statement of allegation against the Bidder.
3. The bidder will be given maximum of seven days to submit the written reply of the show cause notice.
4. In case the bidder fails to submit written reply within the requisite time, the competent authority may proceed forth with ex-parte against the bidder.
5. Direct to issue notice of personal hearing to the bidder/ authorized representative of the bidder and the competent authority shall decide the matter on the basis of available record and personal hearing, if availed.

6. The competent authority shall decide the matter within thirty days from the initiation of proceedings.
7. The order of competent authority shall be communicated to the bidder by indicating reasons.
8. The order past as above shall be duly conveyed to the PKPRA and defaulting bidder within three days of passing order.
9. The duration of debarment may vary up to five years depending upon the nature of violation.

REDRESSING OF GRIEVANCES

1. The purchaser shall constitute a committee comprising of disagreed & notified by the competent authority proper powers and authorizations to address the complaints of bidders that may occur prior to the entry into force of the procurement contract.
2. Any bidder feeling aggrieved by any act of the purchaser after the submission of his bid may lodge a written complaint concerning his grievances not later than 03 days after the announcement of the bid evaluation report.
3. The grievance redressed Officer shall investigate and decide upon the complaint within 06 days of the receipt of the complaint. The report along with decision shall be forwarded to the purchaser officer within the prescribed period.
4. Mere fact of lodging of a complaint shall not warrant suspension of the procurement process.
5. Note: Grievance notified & designated who can invite appropriate official as co-opted member for grievance.

8. Award of Contract:

Each Firm will have to quote ITEM wise

Contract will be awarded LOT WISE, for Lot Items and Item wise in items without lot.

Contracts shall be confirmed through a written agreement signed by the successful bidder and the LRH/MTI Peshawar.

9. Payment:

- a. No advance payment will be permissible.
- b. The payment will be processed, after successful supply, installation/inspection and test run of all requisite items.